

**Corrigendum to the Tender reference number EOI No: STPH/NIT/2023-24/01, for Expression of Interest (EOI) For Shortlisting of Vendors for Designing, Setting-Up, Operating, And Managing of Motion Capture Lab.**

**Clauses 6, 7, and 8 of the existing EOI No: STPH/NIT/2023-24/01 may be read as below:**

**6 Broad Level Scope of Work**

- a. STPI requires setting up of a Motion Capture Lab with the suitable equipment and infrastructure required for motion capture, photogrammetry, and volumetric capture, like cameras, servers, associated systems, storage, networking, display systems, software, and necessary equipment and accessories, etc., in the facility mentioned at clause 5 of this document to address the motion capture and animation requirements of the AVGC industry.
- b. STPI envisages that (based on RFP evaluation)
  - i. the selected vendor **should** design and set up the suitable equipment and infrastructure required for motion capture, photogrammetry, and volumetric capture, like cameras, servers, associated systems, storage, networking, display systems, software, and necessary equipment and accessories, etc for its proposed Motion Capture Lab facility, keeping in view the current and future motion capture and animation requirements of the AVGC sector.
  - ii. the selected vendor **should** operate and manage the Motion Capture Lab on **revenue sharing or any other feasible model**, for an initial period of 5 years from the date of commissioning of the lab which can be extended for a further period on mutual consent.

**6.1 The detailed scope of work:**

The detailed scope of work that shall be executed by the selected vendor at each stage is as below:

**a. Design Phase**

- i. Design the Motion Capture Lab by identifying the suitable equipment and infrastructure required for motion capture, photogrammetry, and volumetric capture, like cameras, servers, associated systems, storage, networking, display systems, software, and necessary equipment and accessories, etc., as needed, keeping in view the current and future motion capture and animation requirements of the AVGC sector.
- ii. Design should include all the essential infrastructure and equipment to fully utilize the entire area of the Motion Capture lab.

**b. Setting-up, Installation, Testing, and Commissioning Phase**

- i. STPI shall provide around 10,000 Sq.ft. buildup space for setting up the Motion Capture Lab. The proposed lab space shall be free from dust, electromagnetic interference, vibrations, noise, etc. that are necessary for the smooth operations of the Motion Capture Lab.
- ii. STPI shall undertake to provide all the necessary civil, electrical, mechanical & plumbing works including false ceiling/ flooring, partitioning, installation of electrical components, cable laying, and other necessary support components at its own cost.
- iii. STPI shall install the entire required support infrastructure with adequate capacities such as Air conditioners (AC), Uninterruptible Power Supply (UPS), Backed up by Diesel generators, etc for operating the facility.
- iv. The selected vendor shall provide all the required equipment and infrastructure for motion capture, photogrammetry, and volumetric capture, like cameras, servers, associated systems, storage, networking, display systems, software, and other necessary equipment and accessories, etc., as needed **to fully utilize the entire area of the Motion Capture lab.**
- v. The selected vendor shall install and integrate all the required equipment for the Motion Capture Lab.

**c. Operations and Maintenance Phase**

- i. The selected vendor **should** operate and manage the Motion Capture Lab on revenue sharing or any other feasible model, for an initial period of 5 years from the date of commissioning of the lab which can be extended for a further period on mutual consent. The scope of the services for the Motion Capture Lab shall include monitoring, maintenance, and overall management.
- ii. The selected vendor shall absorb all the risk and costs associated with setting up, operating, and managing of Motion Capture Lab including but not restricted to the AMC and insurance of the equipment.
- iii. The selected vendor shall market the services to the industry and generate revenues to sustain the business.
- iv. The selected vendor shall provide the Performance Reports to STPI on a need basis.

**7 Eligibility Criteria**

S. No.	Criteria	Documents Required
i.	The vendor should be registered under the Companies Act, 1956 or 2013 or LLP firm/ Partnership firm under Partnership Act 1932 and should be in operation for at least 3 years as of 31.03.2023.	Copy of i. Certificate of incorporation ii. GST registration certificate iii. PAN (Details to be furnished in Annexure -II)
ii.	The Net worth of the Vendor as of the end of the latest financial year (i.e., FY 2022-23) should be positive.	Copy of audited Profit and Loss Account, Balance Sheet, Income Tax Returns of the last three financial years and Certificate from statutory auditor / CA quantifying the average annual revenue. (Details to be furnished in Annexure -II)
iii.	a) The vendor must have executed at least one "Similar Work" in the last 3 years as of 31.03.2023.  <b>Or</b> b) The vendor should have at least three years of experience in successfully operating and maintaining at least one such lab.	a) Copy of work orders along with completion certificate (for successful implementation) from the Client.  <b>Or</b> b) The vendor has to provide sufficient verifiable credentials in support of the experience.

iv.	<p>The vendor should: -</p> <p>a) not be insolvent, in receivership, bankrupt or being wound up, not have its affairs administered by a court or a judicial officer, not have its business activities suspended and must not be the subject of legal proceedings for any of the foregoing reasons.</p> <p>b) The organization should not have been debarred and/ or blacklisted by any organization of GoI/Central PSU/ State Gov. Entities as on the bid submission date.</p> <p>c) not have, and their directors and officers do not have, been convicted of any criminal offense related to their professional conduct or the making of false statements or misrepresentations as to their qualifications to enter into a procurement contract within three years preceding the commencement of the procurement process, or not have been otherwise disqualified pursuant to debarment proceedings</p>	<p>Self-certification by the authorized signatory duly signed and stamped on the company letterhead as per the format in Annexure –III.</p>
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## **8 Evaluation of the proposal and Exit Clause.**

### **8.1 Evaluation of the Proposal**

Evaluation of the **proposal** shall be carried out to determine whether the vendor is competent and whether the vendor's proposal qualifies for the requirements set forth herein.

The proposals submitted by qualified vendors will be evaluated using the defined parameters below, and subsequently, an RFP will be issued:

#### **a) Business Model:**

- The proposed business model for the Motion Capture Lab shall encompass a revenue-sharing arrangement based on gross revenue receipts or any other feasible revenue model, ensuring a minimum yearly revenue commitment to IMAGE CoE. Additionally, the model should include an offer to provide "X" number of hours per month from the Motion Capture lab's utilization to IMAGE CoE startups for free of charge, subject to mutually agreed terms.
- Effective Utilization Plan for Motion Capture Lab
- Targeted Market Segment
- Marketing Plan
- Projected Revenue streams
- Projected Revenue for 05 years

#### **b) Proposed Technical Solution**

**Note:** The shortlisted vendors should give a crisp & precise presentation covering all the above parameters.

### **8.2 Vendor Performance:**

The IMAGE CoE will give the scheduled properties on License for a period of 5 years. The agreement will be made and executed for said period only, commencing from the date of the agreement. The first year being the probation period and on satisfactory completion of the probation period it will be reviewed and can be extended for the rest of the period.

SD/-  
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